



Cloud-based Library, Information, and Knowledge Management Solutions

# Welcome

## Transforming Libraries:

**Knowledge Expertise = Knowledge Effectiveness**

April 9, 2013

11a.m. PST  
2p.m. EST

Soutron Global Webinar Series



Cloud-based Library, Information, and Knowledge Management Solutions

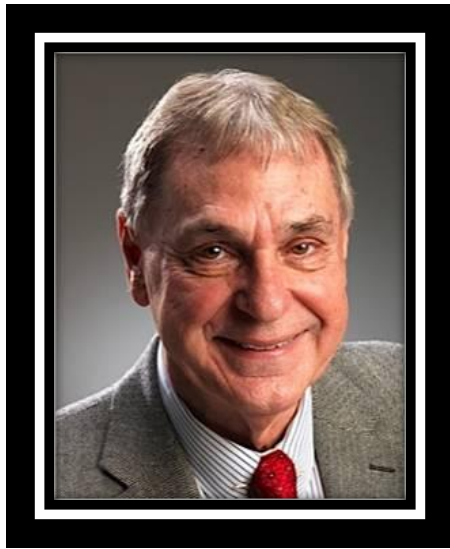
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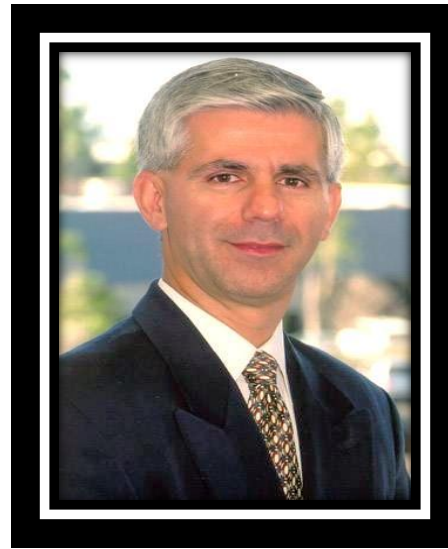
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Transforming Libraries

# Today's Presenters



Guy St. Clair



Tony Saadat



Maria Phipps



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## Transforming Libraries

### Future Ready !

Our presenter, Guy St Clair will discuss:

1. *As an information and knowledge professional, how do I ensure my relevance to my employing organization?*
  2. *What is the best way to establish how well corporate knowledge/intellectual capital is used to achieve organizational effectiveness?*
  3. *Is there any single immediate action I can take to contribute to the company's success in knowledge development/knowledge sharing (KD/KS)?*
- We will follow with a brief presentation as to how we at Soutron Global are “future ready” with our Soutron ILS and Knowledge Management system.



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## Transforming Libraries

*“Our goal at Soutron Global is to partner with our clients to manage the library transformation by introducing the best technology in the most cost effective manner.....”*

*We have created a collaborative culture that is differentiated and unique.....”*

*Tony Saadat*



Cloud-based Library, Information, and Knowledge Management Solutions

*Transforming Libraries into Digital Information  
Resource Centers*

**KNOWLEDGE EXPERTISE =  
KNOWLEDGE  
EFFECTIVENESS**

*Soutron Global*

*Tuesday, April 9, 2013*

**Guy St. Clair**

**President and Consulting Specialist for Knowledge Services  
SMR International  
New York NY USA**

**Columbia University**

**Lecturer and Special Advisor**

**School of Continuing and Professional Studies  
M.S. Information and Knowledge Strategy**

# Knowledge Expertise = Knowledge Effectiveness

## *Three Questions:*

- 1. As an information and strategic knowledge professional, how do I ensure my relevance to my employing organization?*
- 2. What is the best way to establish how well corporate knowledge/intellectual capital is used to achieve organizational effectiveness?*
- 3. Is there any single immediate action I can take to contribute to the company's success in knowledge development/knowledge sharing (KD/KS)?*

# KNOWLEDGE EXPERTISE = KNOWLEDGE EFFECTIVENESS

## *Let's Start:*

- 1. As an information and strategic knowledge professional, how do I ensure my relevance to my employing organization?*

# THE KNOWLEDGE CULTURE

“Shared beliefs and values about knowledge and the role of knowledge in the company or organization and, as appropriate, in the larger society”

Supported through Knowledge Development and Knowledge Sharing (KD/KS) and managed through Information and Knowledge Strategy (IKnS)

Attributes of the knowledge culture:

- Collaboration is a given – and expected – at all levels
- The role of information technology and communication in the KD/KS process is acknowledged and enthusiastically embraced
- The intellectual foundations for the effort are respected – the intellectual quest is not disdained
- Ownership of the KM function is clearly established, with a carefully planned-out governance structure and a senior-level employee tasked to work with all organizational functions (the enterprise-wide “knowledge domain.”)



# THE INFORMATION-KNOWLEDGE SERVICES LINK KNOWLEDGE USE AND KNOWLEDGE VALUE

## The Knowledge Culture

- intellectual capital recognized as the institution/organization's most critical asset
- collaboration – KD/KS – intellectual enthusiasm support institutional goals

## Knowledge Services

- information management, KM, and strategic learning converge for organizational effectiveness
- “natural” opportunities and applications in the business/organizational environment

# KNOWLEDGE EXPERTISE = KNOWLEDGE EFFECTIVENESS

*Next Question, Please:*

*2. What is the best way to establish how well corporate knowledge/intellectual capital is use to achieve organizational effectiveness?*

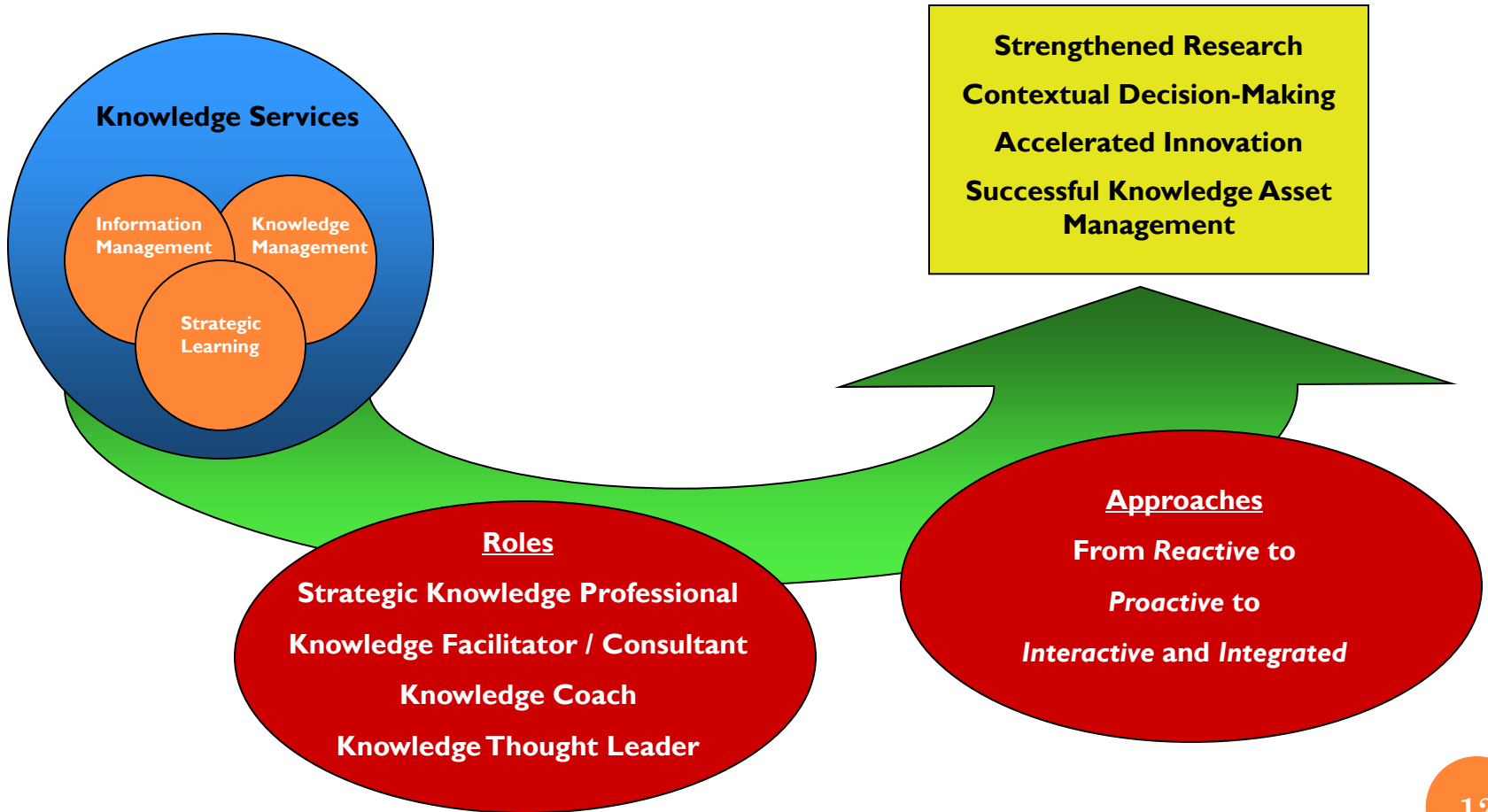
# KNOWLEDGE SERVICES

Past confusion between what is shared (knowledge) and the means used to share it (information management, including IT) – a natural confusion.

That confusion is now disappearing, once we bring in strategic learning (KD/KS).

Now we speak of *Knowledge Services*, the melding of the two never-very-distinct disciplines, as IM and KM converge with strategic learning, to release the power of knowledge, to ensure that knowledge is utilized to achieve corporate, organizational, or institutional goals.

# Knowledge Services



# EXPERTISE = EFFECTIVENESS

*Finally:*

*3. Is there any single immediate action I can take to contribute to the company's success in knowledge development/knowledge sharing (KD/KS)?*

# TRANSFORMING THE SPECIALIZED LIBRARY

## *The Knowledge Services Approach*

Established Need

Easily Implemented

Highly Visible

# KNOWLEDGE SERVICES: A NATURAL AMBIANCE FOR COLLABORATION

## *The Collaborative Impulse*

Principle-based

The way people naturally want to work

Replaces hierarchy

# Knowledge Services Responsibilities Across the Business/Organizational Environment

Research and Development  
(CoPs, Knowledge Networks,  
Social Media, Web 2.0,  
Network Analysis, *etc.*)

Reports, studies,  
background and  
client content  
management

Enterprise-wide  
non-knowledge  
related functions  
(usually internal)

Records,  
archives,  
specialized  
library  
management

External  
relations  
(clients and  
other  
affiliates)

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# FROM RESEARCH LIBRARY TO KNOWLEDGE SERVICES

Rebrand

Realign

Embed

# KNOWLEDGE SERVICES: The *Practical* Side of KM

## “Putting KM to Work”

### TRANSITIONING

- Information, Knowledge, and Strategic Learning to *Strategic* Knowledge

### ENABLING

- Contextual decision-making
- Accelerated innovation
- Strengthened research
- Excellence in knowledge-asset management

### SUPPORTING

- An enterprise-wide knowledge culture
- Strategic KD/KS
- Organizational effectiveness

# KNOWLEDGE STRATEGY: KNOWLEDGE SERVICES IN THE ORGANIZATION

Make No Small Plans.  
They Have No Magic to Stir  
Men's Blood.

Daniel Hudson Burnham  
American Architect (1846-1932)

# Transforming Libraries:

## The 2013 Soutron Global Webinars

With Guy St. Clair (SMR International)

- Transforming Libraries: What's Required? (May 7)
- *Special Live Seminar at the SLA Annual Conference* (June 10)
  - What's the Relevance "Level" of Your Specialized Library  
[with SLA President Deb Hunt]
- Building My First Knowledge Initiative – What Do I Do? (June 25)
- Prioritizing (July 30)
  - 1) What Needs to be Done?
  - 2) Where Are the Gaps?
- How Does Successful KD/KS Affect Workflow? (August 27)
- Sponsorship and Leadership Buy-In (September 24)
- Managing the Change (October 22)
- The Strategic Knowledge Professional as Knowledge Thought Leader
  - Influencer, Communicator, Doer (November 26)
- Your Career Prospects - How Do You Re-Focus Your Knowledge Work So That You Are *Indispensable*? (December 17)

## Perhaps of Interest

# The SLA/SMR International KM/KS Certificate Program

## The Courses

- KMKS 101 Fundamentals of Knowledge Management and Knowledge
- KMKS102 The Knowledge Audit: Evaluating Intellectual Capital Use
- KMKS103 Knowledge Strategy: Developing the Enterprise-Wide Knowledge Culture
- KMKS104 Networking and Social Media: Technology-Enabled Knowledge Sharing
- KMKS105 Change Management and Change Implementation in the Knowledge Domain
- KMKS106 Critical Success Factors: Measuring Knowledge Services

Contact: [http://www.sla.org/learn/certificate-programs/cert\\_knowledge\\_mgmt/](http://www.sla.org/learn/certificate-programs/cert_knowledge_mgmt/)



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SMR International Blog: ***SMR Int'l – Knowledge  
Services Notes***

<http://www.smr-knowledge.com>

Guy St. Clair Personal Blog: ***Sharing Guy's Journey***

<http://gstcjourney.blogspot.com>



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## Transforming Libraries

# Thank you



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