



Cloud-based Library, Information, and Knowledge Management Solutions

# **Transforming Libraries: What Is The Relevance “Level” Of Your Specialized Library?**

**Soutron Global Seminar  
Special Libraries Association  
Annual Conference  
San Diego CA USA  
June 10, 2013  
Presenters: Deb Hunt & Guy St. Clair**



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# Transforming Libraries

## Today's Presenters



Guy St. Clair



Tony Saadat



Deb Hunt

# Transforming Libraries

Future Ready!

Our presenters—Deb Hunt and Guy St Clair—will discuss:

1. *What is your understanding of current knowledge management/ knowledge services (KD/KS) practices in the larger organization? Are you involved in decision-making about KD/KS?*
2. *Who in the company is **not** aware of the services provided by the specialized library where you work? Why is that??*
3. *Does the organizational structure include a research function that is separate from the specialized library? If so, why? If not, how do you describe the library's connection with the overall management of the research function?*

## Transforming Libraries

*“Our goal at Soutron Global is to partner with our clients to manage the library transformation by introducing the best technology in the most cost effective manner.....”*

*We have created a collaborative culture that is differentiated and unique.....”*

*Tony Saadat*



# *Transforming Libraries into Digital Information Resource Centers*

## TRANSFORMING LIBRARIES: WHAT IS THE RELEVANCE “LEVEL” OF YOUR SPECIALIZED LIBRARY?

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M.S. In Information and  
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Columbia University

Consulting Specialist for  
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Deb Hunt

Principal  
Information Edge  
Transferrable skills evangelist



Co-author: *The Librarian's Skillbook:  
51 Essential Career Skills for  
Information Professionals*, 2013 (hot  
off the press)

Faculty: Diablo Valley College

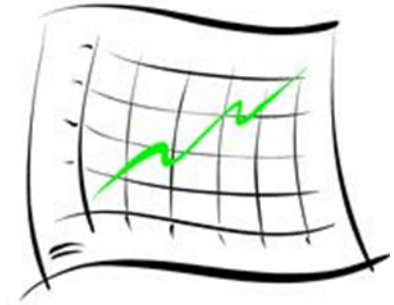
# Who are we?

“...we librarians or information professionals definitely aren't what we once were. If we play our KM (knowledge management) or 'knowledge engineer' cards right, there are very few areas in any organization in which we won't have significant contributions to make.”

“Education for Changing Roles” by Ulla de Stricker. *Information Outlook*, Oct/Nov 2009, p. 21.

“LIS skills are good currency, but only for those with the flexibility and insight to exploit the opportunities. “  
Stephen Abram, Dysart & Jones

# Transformation = Value + Empowerment



“...librarians and information professionals need to be defined in terms of the value and benefit they provide to their organizations...”

“Finding and Providing Information Aren’t Enough” by John Latham.  
*Information Outlook*, July/Aug 2009, p. 51.

# Turning information into strategic knowledge

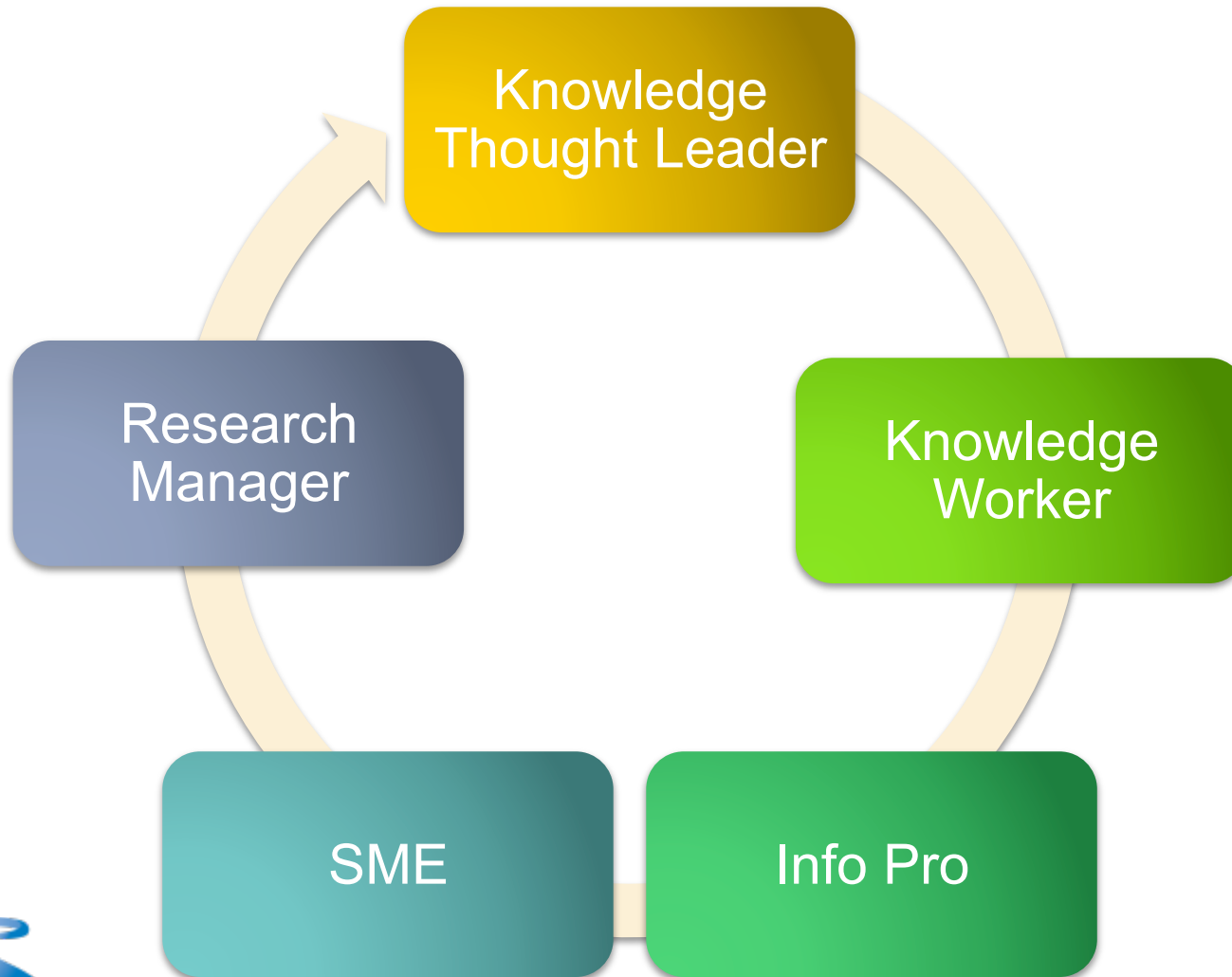
- ECM
- DM
- DAM/MAM
- RM/RIM
- KM/KS







# Who are You? How Are You *Perceived*?



# What's Your Contribution?

Hard Facts: What Happens if You're Not Involved?



One of the tasks of leaders is constantly to make sure that we put scarce resources of people and money where they do the most good. We have to be results-focused and opportunity-focused. Good intentions are no longer enough.

Peter F. Drucker. "Discipline of Innovation"  
*Leader to Leader*, [No. 9, Summer 1998]

# Do People Know What You Can Do?

When you hear about an information- or knowledge-related problem in the company, talk to someone positioned to fix it (don't ever underestimate the importance of *sponsorship*).



# How Can You Help?

Determine which of your skills are transferable to help fix the problem

Connect your abilities with your knowledge

Offer to collaborate (volunteer if that's what it takes for you to be invited to participate)



# Ask the Hard Questions

Identify *why* something needs to be done

Buy into Simon Sinek's advice:

Be sure you – and your colleagues – understand the *why?* before you move on to the *what?* or the *how?*



# And Once You're on Board: Drive the Knowledge-Value Effort



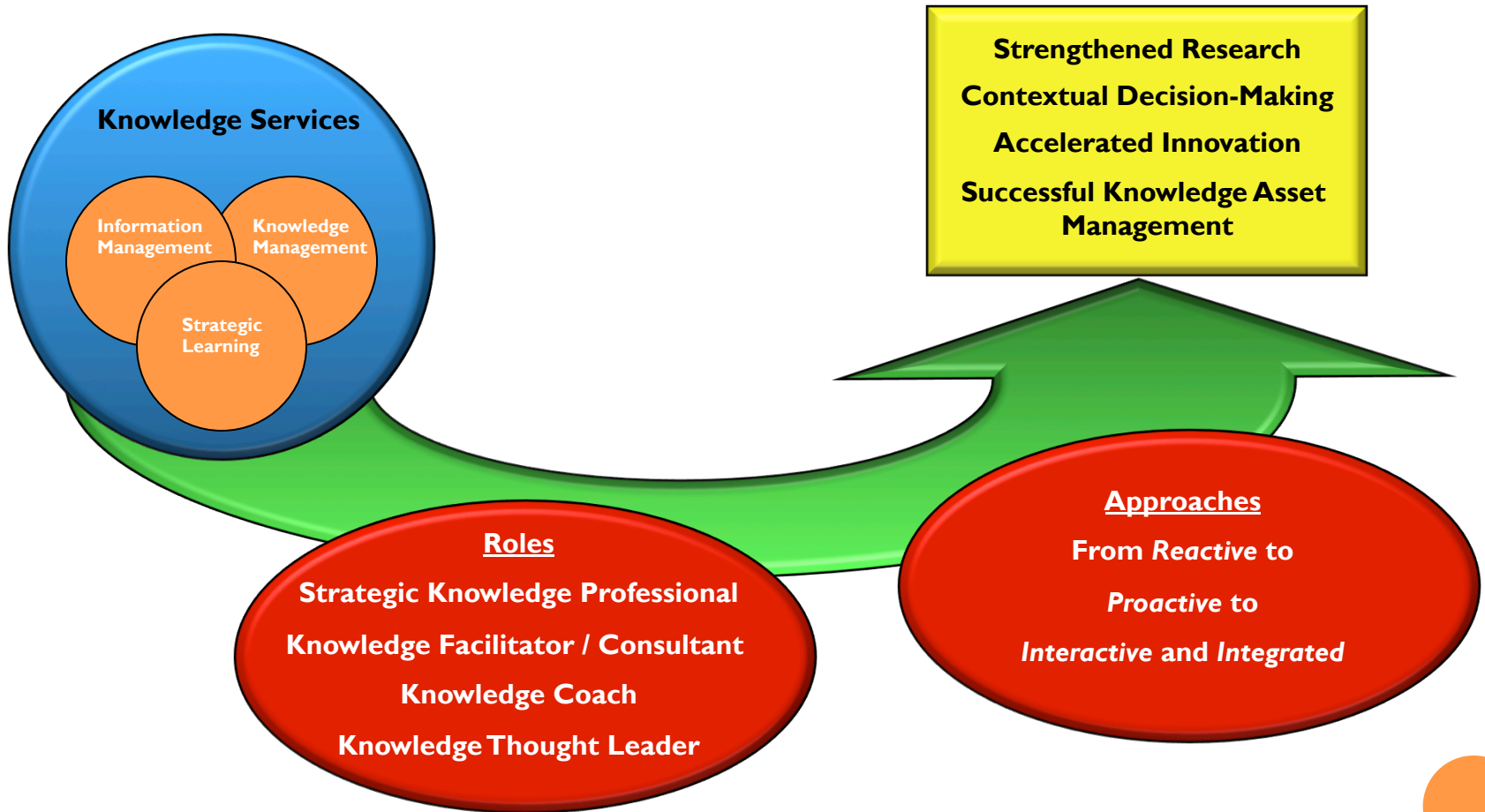
# Transforming Libraries: What is the Relevance of Your Specialized Library?

## *Let's Discuss:*

- 1. What is your understanding of current knowledge management/knowledge services (KD/KS) practices in the larger organization? Are you involved in decision-making about KD/KS?*
- 2. Who in the company is **not** aware of the services provided by the specialized library where you work? Why is that??*
- 3. Does the organizational structure include a research function that is separate from the specialized library? If so, why? If not, how do you describe the library's connection with the overall management of the research function?*



# Knowledge Services



# Transforming Libraries: The 2013 Soutron Global Webinars With Guy St. Clair (SMR International)

- Building My First Knowledge Initiative – What Do I Do? (June 25)
- Prioritizing (July 30)
  - 1) What Needs to be Done?
  - 2) Where Are the Gaps?
- How Does Successful KD/KS Affect Workflow? (August 27)
- Sponsorship and Leadership Buy-In (October 1))
- Managing the Change (October 22)
- The Strategic Knowledge Professional as Knowledge Thought Leader—Influencer, Communicator, Doer (November 12)
- Your Career Prospects - How Do You Re-Focus Your Knowledge Work to Be *Indispensable*? (December 17)

Perhaps of Interest

# The SLA/SMR International KM/KS Certificate Program

## The Courses

- KMKS 101 Fundamentals of Knowledge Management and Knowledge Services (online September 9-25, 2013)
- KMKS102 The Knowledge Audit: Evaluating Intellectual Capital Use (online August 11-27, 2014)
- KMKS103 Knowledge Strategy: Developing the Enterprise-Wide Knowledge Culture (online August 12-28, 2013)
- KMKS104 Networking and Social Media: Technology-Enabled Knowledge Sharing (online February 12-26, 2014)
- KMKS105 Change Management and Change Implementation in the Knowledge Domain (online October 15-30, 2013)
- KMKS106 Critical Success Factors: Measuring Knowledge Services (online April 7-23, 2014)

Contact: [http://www.sla.org/learn/certificate-programs/cert\\_knowledge\\_mgmt/](http://www.sla.org/learn/certificate-programs/cert_knowledge_mgmt/)



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